



Berry Recruitment Group

## Express Rail Services Gets Ahead With Major New Contract

The specialist rail recruitment agency acquired by Berry Recruitment Group (BRG) has won a major contract to supply temporary workers and permanent recruitment services to one of the UK's leading transport companies, The Go-Ahead Group.

Express Rail Services' manager Justin Ayling said the Go-Ahead contract could be worth millions of pounds a year to the rapidly-growing recruiter. Being part of BRG, which has a nationwide network of more than 30 branches and a turnover in 2015 of more than £60m, was crucial in winning the contract, he added.

Express Rail Services will be providing staff for many roles, including crowd management, security, customer services and station workers as well as on-train and rail depot staff. The agency is one of just four recruiters across the continent that was chosen for this part of the multi-million pounds tender, the detail of which were made public on Official Journal of the European Union in January this year.

Justin, who formed Express Rail Services in 2003, said: "Being part of BRG was vital for us in winning the contract. The group's nationwide network and wider recruiting expertise meant we were able to go up against some of the major names in recruitment – and win. We have ten staff at our central London offices and this contract means we are likely to be taking on more recruitment consultants."

Express Rail Services previously had Mainline Resourcing under its umbrella, but the two brands



**Justin Ayling**

have now merged. The consultancy has recently been successfully audited by the Railway Industry Supplier Qualification Scheme (RISQS) and has also gained full ISO (international standard) approval for Health and Safety and the Environment.

Spencer Berry, Business Development Director of BRG, said: "Acquiring Express Rail Services gave us another presence in the capital and also a new sector in which to operate. We always felt that the expertise of Justin and his team combined with our resources would lead to success and this contract win has proven that. Now we will invest to grow and expand within this sector."

The contract, which is for a minimum of three years, means Express Rail Services will provide temporary, permanent, interim and fixed term staff across hundreds of sites throughout the UK. BRG employs 210 staff in more than 30 locations across England and Wales. It acquired Express Rail Services in October 2014.

[www.berryrecruitment.co.uk](http://www.berryrecruitment.co.uk)

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