



Berry Recruitment Group

## Gross profit up to £13m at year-end 2016 for BRG

Berry Recruitment Group (BRG) has increased turnover to £62m for 2016 – a figure that has more than doubled in the last five years.

The recruiter showed a gross profit of nearly £13m with earnings before interest, tax, depreciation and amortization (EBITDA) of £1.9m.

The net cash flow generated from operations was in excess of £2.3m in the year.

BRG, with 34 branches across England and Wales, has also started 2017 well with the accounts to May showing turnover this year on course to reach close to £70m.

Early in 2017, BRG launched a new brand ‘Wild Berry Associates’, bringing together a number of London agencies previously acquired, including Amanda Smith.

Other brands under the BRG umbrella include Berry Recruitment, Berry Technical, Wild Recruitment and Express Rail Services.

Now employing more than 200 staff, St Albans-headquartered BRG is set for significant growth this year.

BRG chairman Tony Berry (pictured), said, “We continued to grow last year and took our staff numbers over 200, which is encouraging.

“Already this year we have opened our first branch in the north east and launched our Wild Berry brand in London.

“We anticipate further strong growth through 2017 and as well as developing organically will be seeking to make acquisitions.



**BRG Chairman, Tony Berry.**

“This year’s figures so far are strong and with the jobs market doing well we have every reason to be confident despite the levels of political uncertainty.

“We selected Bond Adapt as our front office system, which has streamlined the entire recruitment process and improved efficiency.

“Our main reason for our growth and success is our flexible and local approach that prioritises customer service.

“We’re a privately owned family business and the size of our branch network and financial strength puts the Group in a competitive position within the industry.”

[www.berryrecruitment.co.uk](http://www.berryrecruitment.co.uk)

[www.wildberryassociates.com](http://www.wildberryassociates.com)

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